

MAJID HAGHSHENAS

E: majidhaghshenas.ravankar@gmail.com, T: +98 912 779 7797

Experienced manager with valuable knowledge in manufacturing management with 11 years of experience in elevator and escalator production and installation. Talented leader with excellent planning, project management skills and the ability to meet the company's budget by monitoring project expenditures.

Skills and Professional Strength

- Excellent problem-solving skills and ability to use data to connect multiple ideas and develop solutions
- Extensive knowledge of project management and process improvement
- Exceptional understanding and knowledge of installing and repairing elevator
- Extensive knowledge of engineering principles and standards related to engineering discipline
- Exceptional understanding and knowledge of welding and its related standards
- Extensive knowledge of inspection, troubleshooting and repairing elevator engineers
- Strong computer skills and knowledge of MS Office, and MS Project
- Ability to present technical data and project results; both technical and non-technical
- Extensive knowledge of setting and managing budgets within limits
- Strong interpersonal skills and the ability to develop positive relationships with staff, project team members and clients

Work Experience

Internal Manager

2017-08 to Present

Novin Ravan Karan Sematec Co., Robot Karim, Tehran, Iran

- Monitoring work on projects
- Supervising the procedure of the elevator's equipment
- Setting targets, objectives, and responsibilities for all supervised staff
- Recommending policy and procedure improvements
- Reporting to the chairman of board of directors
- Participating in the preparation of the annual operating and capital budgets and ensures that expenditures are controlled and maintained within approved budget limitations
- Participating in coordination meetings for production and sales
- Managing and motivating the production and sales system
- Signing the contracts and approving the sales and purchase contracts

Manufacturing Manager

2012-03 to 2017-07

Novin Ravan Karan Sematec Co., Robot Karim, Tehran, Iran

- Developed and implemented plans to efficiently use materials, labour, and equipment to meet production targets.
- Directed quality control inspection system and develop production reporting procedures.
- Hired, supervised, and trained employees in the use of new equipment or production techniques.
- Submitting daily production reports to the company management
- Controlling the production of goods according to the schedule and allocated budget
- Setting up fully automatic elevator doors
- Launching the engine and dual-speed drive

Marketing Manager

2010-07 to 2012- 02

Novin Ravan Karan Sematec Co., Robot Karim, Tehran, Iran

- Established distribution networks for products and services
- Initiated market research studies and analyzed their findings
- Directed and evaluated the marketing strategies of establishments
- Communicating with costumers and identifying their needs
- Periodic reports and data analysis and reporting to the managing director
- Following up and collecting the customers' accounts
- Presenting orders and announcing the time requested by the customers to the production line
- Receiving feedback from customers and checking them
- Updating internet sites and catalogues

Educational Background

Business Administration, Certificate of course completion, Issued in November 2020

Tehran Institution of Technology, Tehran, Iran

Industrial Designer, Certificate of course completion, Issued in July 2021

Reliance International Licensing, Inspection and Certification, Tehran, Iran

Operation of Industrial Machines, Certificate of course completion, Issued in April 2021

Reliance International Licensing, Inspection and Certification, Tehran, Iran

Achievements

Leading a production line called Foolad Sazan Fanazar Parand to manufacture elevator gearbox motor and elevator rail- Launch two lines, T9 and T5, June 2011

Established B2C channels by opening Haghshenas Shop to sell Novin Ravan Karan Sematec Co. and Foolad Sazan Fanazar Parand products in June 2015.